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Ulrich advises the clients of the firm mainly in the areas information technology and intellectual property law. He drafts and negotiates complex international IT project (especially offshore outsourcing) contracts and assists the technology clients of the firm in M&A transactions. He also advises in all other aspects of technology and licensing law. Ulrich is also a co-head of the firm's India Group and a frequent visitor to India.

He is the author of various articles (e.g. articles on IT Outsourcing in the Indian Journal of Law and Technology, articles on P2P file sharing in Computer & Recht International) and the co-author of textbooks on German e-commerce law and technology law. He also is a frequent speaker at ITechLaw, Management Circle and Euroforum on current IT and IP issues, such as IT system contracts, IT outsourcing, sourcing, M&A in the technology sector and on intellectual property right issues.

Ulrich is a lecturer of law (IT law) at the University of Cologne and the National Law School, Bangalore (India) and also teaches M&A law at the Frankfurt School of Finance.

His recent projects include:

- assisting India IT companies in the acquisition of R&D centres in various European countries
- assisting international IT companies in the acquisition of IT companies and business units in various European countries
- advising international technology firms on pan-European data protection policies
- acting as the internal data protection officer for international technology companies
- assisting IT service providers and customers in large (offshore) outsourcing transactions
- assisting IT service providers in 2nd generation outsourcing transactions

- assisting international technology companies in drafting and negotiating licensing agreements
- assisting international technology companies in resolving IT disputes